



Nicolas Windpassinger
Global Channel Program Vice President
Schneider Electric

With 15+ years of computer networking industry experience, Nicolas Windpassinger is the Global Vice President of Schneider Electric's EcoXpert™ Partner Program, whose mission is to connect the technologies and expertise of the world's leading technology providers, pioneer the future of intelligent buildings and the Internet of Things, and deliver smarter, integrated and more efficient services and solutions to customers.

As a result of his work, Schneider Electric's EcoXpert™ Partner Program has been granted a 5-Star rating in the 2017 Partner Program Guide by CRN®, which is part of The Channel Company group. The 5-Star Partner Program Guide rating recognizes an elite subset of companies that offer solution providers the best partnering elements in their channel programs.

He holds a Telecommunications Engineering degree from the French engineering school, INSA, ranked 1st among World Universities in Engineering/Technology and Computer Sciences (2015 Shanghai Academic Ranking) and has also completed computer science courses at the New Jersey Institute of Technology.

With a complete understand of the IoT value chain, Nicolas has held multiple positions across a broad range of companies including within a startup company starting in the years 2000, ToutOPhone; telecommunications giant, Nortel Networks-Avaya; and a leading IT system integrator, pie.

Having lived in multiple countries such as Australia, Singapore, Switzerland, United States of America and France, he brings a global perspective on technologies and their applications.

Nicolas is passionate about technology and people:

"If someone asked me what I feared most, I would say routine, for the trouble it causes."

"If someone asked me what I want, I would answer, just two things: to discover and to act. After all, what's more exciting than discovering ideas, people and the things around us?"